

**ADVANCED NOTICE TO WAIVE COMPETITION
(Document Subject to Change)**

DATE: July 13, 2015

REQUISITION NO.: RQFR150007

PROJECT TITLE: Digital Airwave Maintenance and Support

PROCUREMENT OFFICER: Brad Skinner

It has been determined that the item(s) on the above referenced requisition/bid can not be purchased through full and open competition.

For the past 3 years, the Miami-Dade Fire and Rescue Department has utilized on a year-to-year basis Digital AirWare, an aviation management software, to automate and streamline the following critical tasks:

- Track and Monitor Concurrence with FAA required Quarterly Currencies for Pilots and Flight Medics
- Log demographics on Air Rescue Personnel such as Pilot Licenses and Annual Physicals
- Tracks maintenance schedule for helicopter fleet
- Digitally stores FAA required forms as part of the Safety Management System

These critical tasks in addition to additional modules that allow the crews to create safety plans prior to training, and features not being currently utilized, but would be in place should a future need become apparent is inclusively what is operating as the currently solution in production. The current solution replaced a manual log book and several efficiencies have been gained such as eliminating errors due to miss read handwriting, and the logging and tracking of all parts in the departments 4 (four) aircrafts, and having real time crew management reports related to risk assessment and tracking proficiency of disciplines for current crew members. Over the 3 year period that the solution has been operational, the above mentioned tasks were customized to better align with the end user department's needs, and several developer contact hours were spent to reach the desired state of the current solution in production.

Currently, maintenance and support for this solution are paid for on an annual basis. There is no current contract in place, and no contract was originally put in place for the initial implementation of this solution. Any resolution contract would be a multi-year contract with applicable options to renew.

A background and requirements discussion was held with the end user department that confirmed that there were other software solutions in the current market that would cover most of the tasks being performed, however, based on the value of the customizations already in production.

Based on the findings of the Market Research conducted, it is in the County's best interest to proceed with exercising a non-competitive legacy contract to fulfill the end user department's needs. The benefits to the County based on this recommendation would be the inherent value of the customizations already in production with the solution that has been vetted and tried through active use over the past 3 years. Any need for future customizations should be minor and can be used as a negotiation talking point. Furthermore, a firm fixed price contract with an established term and options to renew would normalize any fluctuations in pricing that could be imposed from the awarded firm. The solution being recommended is only sold directly and not via any distribution or reseller channels.

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